

## MAYACA COFFEE QUOTATION

Dear Sir/Madam,

**MaYaCa Coffee Limited Company** was established on January 5, 2015 with the belief of becoming the leading pure coffee supplier in the Central Highland – Tay Nguyen. With the method of non-marinated rustic roasting to ensure consumer health is the guideline for the development of **MaYaCa Coffee**. We are really care about our products with 100% raw materials selected from ripe coffee berries; drying on scaffold; roasting with advanced method – hot air, keeping in good condition and preserving in parchment; packing and delivering very fast.

**Mr. Ho Duc Tien – MaYaCa Roastmaster** have 2 certificates of Professional Roasting & Professional Processing with more 5 years experiences in roasting. We equip the most advanced roasting machine and production equipment for professional roasting factory located at **53 Nguyen Thi Thap, Hoa Minh, Lien Chieu, Da Nang city**.

The special taste and special flavor in our products is Fruity, Honey sweet, Dark chocolate,... We have a Customers support team who will help you to choose a coffee machine, grinder machine, setup bar, teach you how to become a Barista. The hours in our Company are 8:00 to 17:00 in all of week, please call the Hotline: 0916 896 956 Mr. Tien if you have any question. It's our pleasure.

Best regard!!

ID.	Informations	Link the website	Picture	Unit	EX Works/unit (Not include VAT)
1	<p><b>MaYaCa M1 500Gr</b></p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Ingredient: <ul style="list-style-type: none"> <li>• 60% Robusta</li> <li>• 40% Robusta Culi</li> </ul> </li> <li><input checked="" type="checkbox"/> Processing method: Natural dry, washed Coffee</li> <li><input checked="" type="checkbox"/> Type: Powder</li> <li><input checked="" type="checkbox"/> Roasting method: Rustic roast - Raw</li> <li><input checked="" type="checkbox"/> Flavor, aroma: Bitter, strong body, high cafein, last after taste.</li> <li><input checked="" type="checkbox"/> Use for: coffee machine or grind beans into powder for filter, drip, shyphon,...</li> <li><input checked="" type="checkbox"/> Net weight: 500 gram</li> <li><input checked="" type="checkbox"/> Size (W*D*H): 10.7*7*25cm</li> <li><input checked="" type="checkbox"/> EXP: 12 months. best flavor and aroma in 2 weeks when open the package</li> <li><input checked="" type="checkbox"/> Preserved in a cool dry place, avoid direct sunlight</li> </ul> <p><i>Ma YaCa pure coffee products are best for your health and your family!</i></p>	 		500gr	64.900 đ

2	<p style="text-align: center;"><b>MaYaCa M2 500Gr</b></p> <p>☑ Ingredient:</p> <ul style="list-style-type: none"> <li>• 70% Robusta</li> <li>• 20% Robusta Culi</li> <li>• 10% Arabica</li> </ul> <p>☑ Processing method: Natural dry, washed Coffee</p> <p>☑ Type: Powder</p> <p>☑ Roasting method: Rustic roast - Raw</p> <p>☑ Flavor, aroma: “Light bitter than MaYaCa M1” like Dark chocolate, strong body, high cafein, last after taste.</p> <p>☑ Use for: coffee machine or grind beans into powder for filter, drip, shyphon,...</p> <p>☑ Net weight: 500 gram</p> <p>☑ Size (W*D*H): 10.7*7*25cm</p> <p>☑ EXP: 12 months. best flavor and aroma in 2 weeks when open the package</p> <p>☑ Preserved in a cool dry place, avoid direct sunlight</p> <p style="text-align: center;"><i>MaYaCa pure coffee products are best for your health and your family!</i></p>	 <p style="text-align: center;">MaYaCa M2</p>		500gr	70.950 ₹
3	<p style="text-align: center;"><b>MaYaCa M3 500Gr</b></p> <p>☑ Ingredient:</p> <ul style="list-style-type: none"> <li>• 70% Robusta</li> <li>• 10% Robusta Culi</li> <li>• 20% Arabica</li> </ul> <p>☑ Processing method: Natural dry, washed Coffee</p> <p>☑ Type: Bean/Powder</p> <p>☑ Roasting method: Rustic roast - Raw</p> <p>☑ Flavor, aroma: Balance, sweet, like Dark chocolate, strong body, high cafein, last after taste.</p> <p>☑ Use for: coffee machine or grind beans into powder for filter, drip, shyphon,...</p> <p>☑ Net weight: 500 gram</p> <p>☑ Size (W*D*H): 10.7*7*25cm</p> <p>☑ EXP: 12 months. best flavor and aroma in 2 weeks when open the package</p> <p>☑ Preserved in a cool dry place, avoid direct sunlight</p> <p style="text-align: center;"><i>MaYaCa pure coffee products are best for your health and your family!</i></p>	 <p style="text-align: center;">MaYaCa M3</p>		500gr	72.600 ₹

4	<p style="text-align: center;"><b>MaYaCa M4 500Gr</b></p> <p>☑ Ingredient:</p> <ul style="list-style-type: none"> <li>• 60% Robusta</li> <li>• 10% Robusta Culi</li> <li>• 30% Arabica</li> </ul> <p>☑ Processing method: Natural dry, washed Coffee</p> <p>☑ Type: Bean/Powder</p> <p>☑ Roasting method: Rustic roast - Raw</p> <p>☑ Flavor, aroma: Richness - sweet, "Light acid" - bright, "Light bitter", balance, medium cafein, last after taste.</p> <p>☑ Use for: coffee machine or grind beans into powder for filter, drip, shyphon,...</p> <p>☑ Net weight: 500 gram</p> <p>☑ Size (W*D*H): 10.7*7*25cm</p> <p>☑ EXP: 12 months. best flavor and aroma in 2 weeks when open the package</p> <p>☑ Preserved in a cool dry place, avoid direct sunlight</p> <p style="text-align: center;"><i>MaYaCa pure coffee products are best for your health and your family!</i></p>	 		500gr	87.450 đ
5	<p style="text-align: center;"><b>MaYaCa M4 200Gr</b></p> <p>☑ Ingredient:</p> <ul style="list-style-type: none"> <li>• 60% Robusta</li> <li>• 10% Robusta Culi</li> <li>• 30% Arabica</li> </ul> <p>☑ Processing method: Natural dry, washed Coffee</p> <p>☑ Type: Bean/Powder</p> <p>☑ Roasting method: Rustic roast - Raw</p> <p>☑ Flavor, aroma: Richness - sweet, "Light acid" - bright, "light bitter", balance, medium cafein, last after taste.</p> <p>☑ Use for: coffee machine or grind beans into powder for filter, drip, shyphon,...</p> <p>☑ Net weight: 500 gram</p> <p>☑ Size (W*D*H): 9*4.8*18.5cm</p> <p>☑ EXP: 12 months. best flavor and aroma in 2 weeks when open the package</p> <p>☑ Preserved in a cool dry place, avoid direct sunlight</p> <p style="text-align: center;"><i>MaYaCa pure coffee products are best for your health and your family!</i></p>	 		200gr	42.900 đ

6	<p style="text-align: center;"><b>MaYaCa M5 500Gr</b></p> <ul style="list-style-type: none"> <li>☑ Ingredient: 100% Arabica</li> <li>☑ Processing method: Washed Coffee</li> <li>☑ Type: Bean/Powder</li> <li>☑ Roasting method: Rustic roast - Raw</li> <li>☑ Flavor, aroma: "Malic acid" – bright, smell very good, fruity, low cafein, last after taste.</li> <li>☑ Use for: coffee machine or grind beans into powder for filter, drip, shyphon,...</li> <li>☑ Net weight: 500 gram</li> <li>☑ Size (W*D*H): 10.7*7*25cm</li> <li>☑ EXP: 12 months. best flavor and aroma in 2 weeks when open the package</li> <li>☑ Preserved in a cool dry place, avoid direct sunlight</li> </ul> <p style="text-align: center;"><i>Ma YaCa pure coffee products are best for your health and your family!</i></p>	 <p style="text-align: center;"><b>MaYaCa M5</b></p>		500gr	126.500 đ
7	<p style="text-align: center;"><b>MaYaCa Good Inside GI 250Gr</b></p> <ul style="list-style-type: none"> <li>☑ Ingredient: <ul style="list-style-type: none"> <li>• 30% Arabica</li> <li>• 70% Robusta</li> </ul> </li> <li>☑ Processing method: Natural Longtime Processing, double fermentation.</li> <li>☑ Type: Bean/Powder</li> <li>☑ Roasting method: Rustic roast - Raw</li> <li>☑ Flavor, aroma: Good flavorfull with a litte quinic acid - bright, fruity, honey sweet, dark chocolate, medium cafein, last after taste.</li> <li>☑ Use for: coffee machine or grind beans into powder for filter, drip, shyphon,...</li> <li>☑ Net weight: 250 gram</li> <li>☑ Size (W*D*H): 9*4.8*18.5cm</li> <li>☑ EXP: 12 months. best flavor and aroma in 2 weeks when open the package</li> <li>☑ Preserved in a cool dry place, avoid direct sunlight</li> </ul> <p style="text-align: center;"><i>Ma YaCa pure coffee products are best for your health and your family!</i></p>	 <p style="text-align: center;"><b>MaYaCa GI</b></p>		250gr	86.900 đ

8	<p align="center"><b>Paper Filter MaYaCa Good Inside GI Coffee</b> <b>1 pack x 15Gr</b></p> <p>☑ Ingredient:</p> <ul style="list-style-type: none"> <li>• 30% Arabica</li> <li>• 70% Robusta</li> </ul> <p>☑ Processing method: Natural Longtime Processing, double fermentation.</p> <p>☑ Type: Bean/Powder</p> <p>☑ Roasting method: Rustic roast - Raw</p> <p>☑ Flavor, aroma: Good flavorfull with a litte quinic acid - bright, fruity, honey sweet, dark chocolate, medium cafein, last after taste.</p> <p>☑ How to use: Convenience paper filter coffee</p> <p>☑ Net weight: 15 gram</p> <p>☑ EXP: 12 months. best flavor and aroma in 2 weeks when open the package</p> <p>☑ Preserved in a cool dry place, avoid direct sunlight</p> <p align="center"><i>MaYaCa pure coffee products are best for your health and your family!</i></p>	 <p align="center">MaYaCa Phin Giấy</p>		15 gr	15.000 đ
9	<p align="center"><b>Paper Filter MaYaCa Good Inside GI Coffee</b> <b>7 pack x 15Gr</b></p> <p>☑ Ingredient:</p> <ul style="list-style-type: none"> <li>• 30% Arabica</li> <li>• 70% Robusta</li> </ul> <p>☑ Processing method: Natural Longtime Processing, double fermentation.</p> <p>☑ Type: Bean/Powder</p> <p>☑ Roasting method: Rustic roast - Raw</p> <p>☑ Flavor, aroma: Good flavorfull with a litte quinic acid - bright, fruity, honey sweet, dark chocolate, medium cafein, last after taste.</p> <p>☑ How to use: Convenience paper filter coffee</p> <p>☑ Net weight: 15 gram</p> <p>☑ Size (W*D*H): 9*1*11cm</p> <p>☑ EXP: 12 months. best flavor and aroma in 2 weeks when open the package</p> <p>☑ Preserved in a cool dry place, avoid direct sunlight</p> <p align="center"><i>MaYaCa pure coffee products are best for your health and your family!</i></p>	 <p align="center">Hộp Phin Giấy</p>		105 gr	88.000 đ

10	<p><b>Tên sản phẩm: Túi thơm cà phê 100gr</b></p> <ul style="list-style-type: none"> <li>• Ingredient: Coffee beans, sarsaparilla</li> <li>• Processing method: Manual processing</li> <li>• Type: Beans</li> <li>• Roasting method: Rustic roast - Raw</li> <li>• Put in car, fridge, closet, room, toilet,...</li> <li>• Net weight: 100 gram</li> <li>• Size (W*D*H): 7.5*5*12cm</li> <li>• EXP: 12 months. best flavor and aroma in 2 weeks when open the package</li> </ul>	 <p>MaYaCa Túi Thơm</p>		100 gr	25.000 đ
11	<p><b>Luxury Weasel Cà phê chồn</b></p> <ul style="list-style-type: none"> <li>• Ingredient: 100% cà phê chín cho Chồn Hương ăn.</li> <li>• Processing method: Manual processing, hands defect</li> <li>• Type: Powder</li> <li>• Roasting method: Rustic roast - Raw</li> <li>• Net weight: 1.000 gram</li> <li>• Size (W*D*H):</li> <li>• EXP: 12 months. best flavor and aroma in 2 weeks when open the package</li> </ul>	 <p>Cà Phê Chồn</p>		1000 Gr	13.600.000

**Terms and Conditions:**

1. All goods will remain the property of MaYaCa Coffee until fully paid;
2. Standard manufacturer warranty applies on all goods;
3. For Customers using 100% coffee provided by MaYaCa Coffee will be entitled to free maintenance and repair service. In case of need to replace components, customers will receive 5% discount according to current market price components.

**Payment Method:**

Electronic TT:

*Personal Account:*

Beneficiary's Name: Pham Thi My Thuan  
Beneficiary's Bank : Vietcombank Da Nang  
Account Number (VND): 0041-00016-0860

*Company Account:*

Beneficiary's Name: CONG TY TNHH MTV CA PHE MAYACA  
Beneficiary's Bank: Viettin Bank Da Nang  
Account Number (VND): 110 002 627 090

Thank you for the opportunity to submit the following quotation!  
We take great pleasure in providing quality professional services with leading technology products.  
Should you have any queries please do not hesitate to contact me on +84 932 773 789 Mr.Nam

Regards!

**Director**

